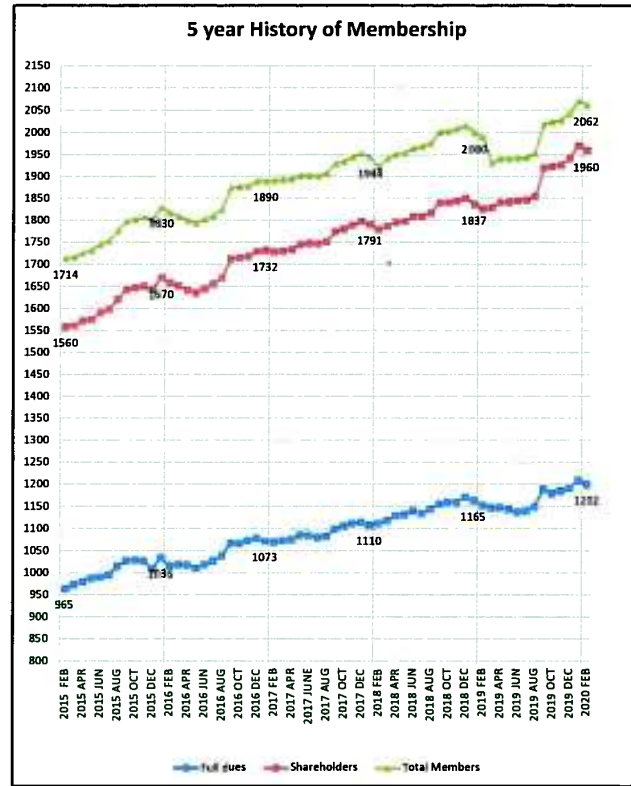


VISION

**Terminal City Club
Dashboard
Feb-20**

ON Track - Greater or equal to 95% of Budget	●
Caution - Less than 95% but greater than 80%	●
At Risk - Less than 80% of Budget	●

	Current Month Variance to Budget		YTD Variance to Budget	
Total Revenue	105%	●	106%	●
Total Expenses excluding Amortization and Ins	103%		104%	
Food and Beverage				
1892	86%	●	76%	●
Cuvee	70%	●	68%	●
Grill	125%	●	109%	●
Member Lounge	248%	●	186%	●
Total Outlets	134%	●	115%	●
Catering	90%	●	109%	●
Weddings & Galas	191%	●	78%	●
Total Banquets	96%	●	106%	●
Pub	119%	●	113%	●
Other Revenue				
Fitness	109%	●	118%	●
Parking	104%	●	104%	●
Membership				
Subscriptions Dollars \$	72%	●	137%	●
Member Gains Quantity Actual/Budget	15/15	●	116/73	●
Member Losses Quantity Actual/Budget	-26/-19	●	-76/-59	●
Net Change Actual/Budget	-11/-4		40/14	



	This Month	YTD	Projected to Year end
Capital - Regular	1,477	12,856	164,581
Capital - Gift and Bequest	0	23,000	23,000
Capital - Capital Reserve	<u>24,150</u>	<u>31,591</u>	<u>256,947</u>
Total Capital Spend	25,627	67,447	444,528
	Previous Month	This Month	
Working Capital (Current assets - Current Liabilities)	(1,309,446)	(1,283,306)	

	Current Month	Projected to Year end	
(Line of Credit) or Cash Balance	844,673	(64,395)	
Less Capital Reserve	<u>(1,590,141)</u>	<u>(1,669,091)</u>	
	(745,468)	(1,733,486)	
	Current Month	YTD	Year end
Covenant	1.00	1.78	1.74